

# Government Outreach to Industry

## Romanian Experience

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# Considerations

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- ✓ one of principal's elements of an effective National Export Controls System
- ✓ Industry is involved in the national nonproliferation strategy
- ✓ Responsibility of the Industry in export action
- ✓ Active contribution to the war against the terrorism

# Goal – Open Dialogue

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- ✓ train Romanian companies on national laws
- ✓ exchange information with exporters, importers, brokers, manufacturers, carriers, warehouses
- ✓ know our manufacturers
- ✓ know how the products of Industry are used, and who are their customers
- ✓ predictability in relationship with Romanian companies
- ✓ prevent criminal and administrative violation of national regime on export control

# Elements of the Dialogue (I)

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- ✓ Program of ANCESIAC (National Authority) for transparency, communication and cooperation – *March 2001*
- ✓ Agreement between ANCESIAC and Romanian Chamber of Commerce and Industry – *April 2001*
- ✓ Dialogue with the managers and the responsible persons in the process of authorization – *March 2002*  
(*Order of the President of ANCESIAC*)
- ✓ Internal Control Program – *June 2002* -

# Elements of the Dialogue (II)

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- ✓ Visits, including compliance visits – *permanent*
- ✓ Awareness and Warning Programs - *different controlled items*
- ✓ Consultancy - *permanent*
- ✓ Workshops, public debates, open doors, etc.
- ✓ National Conference on Export Control - “10 Years of Export Control in Romania” *September 25-28, 2002*

# Compliance visits - goals

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- ✓ promote understanding of the Romanian export control regime, particularly with regard to end use concerns
- ✓ build relationships and knowledge between ANCESIAC and the companies
- ✓ provide a personal link to the ANCESIAC
- ✓ examine records to ensure compliance with licences
- ✓ minimum 1 per year *for military exporters* and 1 per 2 years *for dual-use exporters*

# Awareness and Warning Programs

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- ✓ Machine tools Campaign / Were visited exporters, importers and manufactures / *March – September 2002*
- ✓ Chemical items and equipments / *January 2002 –*
- ✓ Biological items and equipments / *October 2002 -*

# Consultancy

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- ✓ concerning export control legislation and practice
- ✓ for classification of items
- ✓ permanent and free of charge
- ✓ at ANCESIAC headquarters or on site
- ✓ by fax, phone or e-mail
- ✓ different events - Exhibition “EXPOMIL 2001” –  
*November 22, 2001, Bucharest*

# Seminars / national, regional, thematic

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- ✓ *April 26-27, 2001 – Bucharest / Export Control in Romania*
- ✓ *October 25-26, 2001 – Pitesti, Arpechim Plant / CWC Implementation – Control of Chemicals Transfers*
- ✓ *November 22, 2001, Bucharest / Policy and Practices of Sensitive Items*
- ✓ *April 29, 2002, Bucharest / OPCW – 5 Year of International Cooperation*

# Public Debates

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- ✓ *June 2001, Romanian Chamber of Commerce and Industry – Export Controls Procedures and Practices*
- ✓ *September 2001, ANCESIAC – Arms Trade Embargos and Restrictive Regimes*

# Open Doors

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- ✓ *April 19, 2002, ANCESLAC – The New Authorization Procedure*
- ✓ *Mai 31, 2002, ANCESLAC – Post-licensing Control*
- ✓ *June 28, 2002, ANCESLAC – Border Control (with Customs representatives)*

# ANCESIAC products for Industry (I)

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- ✓ Internet sites:
  - ✓ [www.ancesiac.ro](http://www.ancesiac.ro) - *March 15, 2001* / all information on export control in Romania, including lists of controlled items / in Romanian, English, French
  - ✓ [www.export-control.ro](http://www.export-control.ro) – *September 10, 2002* / for different events / National Conference on Export Control / in Romanian and English
- ✓ CD-ROMs distributed with different occasions:
  - ✓ National legislation
  - ✓ Munitions List and Dual-use Items List

# ANCESIAC products for Industry (II)

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- ✓ Guides:
  - ✓ Export Control in Romania / primary and secondary legislation on export controls, including specimens of documents and forms – *September 2002*
  - ✓ Control of Prohibition of Chemical Weapons / primary and secondary legislation of the implementation of CWC – *September 2002*
- ✓ Export Control – Policy and Practices / collection of 42 countries profiles – *March 2001*
- ✓ Export Control in Romania – *booklet permanent updated / distributed to all events of ANCESIAC*

# Internal Control Program

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- ✓ US Government support
- ✓ Start in *June 2002*
- ✓ End of customization of ICP software – *December 2002*
- ✓ National implementation *2003* – first in significant Romanian companies

# National Conference on Export Control (I)

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- ✓ 10 years of export controls in Romania
- ✓ September 25 – 28, 2002
- ✓ organized by ANCESIAC – National Authority
- ✓ participants:
  - ✓ Romanian officials
  - ✓ Romanian companies
  - ✓ National Authorities representatives
  - ✓ Wassenaar Arrangement, OPCW
  - ✓ NGOs
- ✓ open for mass media

# National Conference on Export Control (II)

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- ✓ two plenary sessions and three workshops (conventional arms, dual-use items, enforcement)
- ✓ section dedicated to NGOs
- ✓ presentation of best practices and challenges
- ✓ presentation of THE FIRST ROMANIAN PUBLIC REPORT ON EXPORT CONTROLS OF ARMS / 2000 – 2001 (*September 28, 2002*) - *available now only in Romanian*

# Resources

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- ✓ professionalism
- ✓ continuity (1/4 of people has more 8 years in export control)
- ✓ best practices
- ✓ financial support – internal and external
- ✓ location
- ✓ enthusiasm

# Conclusions

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Robust government-industry outreach  
program initiated

Useful, transparent website constructed  
by ANCESIAC